## Subject: Suggested Improvements for Agreement Terms of Africa Aviation Alliance

Dear Sir or Madam,

I've reviewed the dispute resolution and governing law clauses in your agreement and have a couple of recommendations to make them more flexible and aligned with international business practices.

## 1. Clarifying Governing Law for South African Transactions

Right now, the agreement states that disputes will be governed by **English law**, which is a strong choice. However, for **South African clients**, certain local legal provisions might still apply. To avoid conflicts, I'd suggest adding:

"This Agreement shall be governed by and construed in accordance with the laws of England and Wales. However, for transactions involving South African customers, mandatory provisions of South African law shall apply where legally required."

## 2. Allowing Flexibility in Arbitration Venue

The agreement requires arbitration to take place in **Hong Kong**, which works well internationally but may not always be convenient for every client. Adding the option for both parties to agree on an alternative venue can make it more practical:

"The legal seat of arbitration shall be Hong Kong, unless both parties agree in writing to conduct arbitration in another mutually acceptable venue."

Sincerely yours, Dr Salakhetdinov CEO Solutionsa PTY Ltd